

Message Text

UNCLASSIFIED

PAGE 01 CALCUT 00876 01 OF 02 250811Z
ACTION NEA-11

INFO OCT-01 EA-12 EB-08 ISO-00 /032 W
-----110334 250815Z /10

R 250508Z MAY 78
FM AMCONSUL CALCUTTA
TO USDOC WASHDC
INFO SECSTATE WASHDC 6670
AMEMBASSY SINGAPORE
AMEMBASSY NEW DELHI
AMCONSUL BOMBAY
AMCONSUL MADRAS

UNCLAS SECTION 1 OF 2 CALCUTTA 0876

E.O. 11652: NA
TAGS: BEXP, BTIO, IN
SUBJECT: MAJOR US TRADE OPPORTUNITES FOR THE WORLD BANK-
FINANCED CALCUTTA METROPOLITAN DEVELOPMENT PROGRAM

REF: 75 CALCUTTA A-17

1. WE EXPECT THAT THE ADDITIONAL LOAN OF RS 87 MILLION
FROM THE WORLD BANK FOR THE ONGOING FIVE-YEAR (1977-82)
DEVELOPMENT PROGRAMS OF THE CALCUTTA METROPOLITAN
DEVELOPMENT AUTHORITY (CMDA) IS LIKELY TO OFFER MAJOR
TRADE OPPORTUNITIS FOR SUPPLY OF U.S. EQUIPMENT,
MATERIALS AND SERVICES. THE NEW LOAN, IN ADDITION TO
\$35 MILLION FIRST LOAND EXTENDED BY THE WORLD BANK TO
CMDA THROUGH GOI IN 1973, IS EXPECTED TO FINANCE ALMOST
50 PERCENT OF THE TOTAL COST, ESTIMATED RS 1.55 BILLION
(\$182.4 MILLION), OF THE FIVE-YEAR CMDA PROGRAMS UNTIL
1982. THE FOLLOWING IS THE ALLOCATION OF FUNDS BY
THE WORLD BANK FOR GLOBAL PROCUREMENT OF EQUIPMENT/
MATERIALS TO IMPLEMENT VARIOUS CMDA SCHEMES FOR
SEWERAGE AND DRAINAGE, WATER SUPPLY, TRAFFIC AND
TRANSPORTATION FACILITIES AND AREA DEVELOPMENT:
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 CALCUT 00876 01 OF 02 250811Z

| EQUIPMENT/MATERIALS | ALLOCATIONS |
|---|-------------|
| MILLION \$ | |
| A. PUMPS AND ACCESSORIES | 1.8 |
| B. HEAVY VEHVERGGN BULLDOZERS AND PIPE JACKING EQUIPMENT | 5.5 |
| C. SEWER CLEANSING EQUIPMENT | 0.9 |
| D. ROAD CONSTRUCTION EQUIPMENT | 3.2 |

E. HIGH DENSITY POLYTHELENE PIPES 0.9
 AND OTHER MATERIALS
 F. WATER METERING EQUIPMENT, PIPE 0.2
 CABLE LOCATOR
 G. WORKSHOP EQUIPMENT 0.5

 13.0

2. THE NEW LOAN AGREEMENT BETWEEN THE WORLD BANK AND THE CMDA STIPULATES THAT INTERNATIONAL COMPETITIVE BIDS (ICB) WILL BE INVITED THROUGH GLOBAL TENDERS FROM THE MEMBER COUNTRIES OF THE WORLD BANK AND SWITZERLAND TO MEET REQUIREMENTS OF EQUIPMENT/MATERIALS VALUED ABOVE \$500,000. ICB WILL ALSO BE INVITED FOR MAJOR CIVIL WORKS CONSTRUCTIONS VALUED ABOVE \$750,000. INDIAN FIRMS WILL BE ELIGIBLE TO PARTICIPATE IN THE ICB AND OBTAIN A PRICE PREFERENCE OF 15 PERCENT.

3. GLOBAL TENDERS ARE NOW BEING ISSUED BY THE CMDA FOR PROCUREMENT OF THE FOLLOWING EQUIPMENT:

| ITEM | QUANTITY | DUE DATE |
|-------------------|----------|---------------|
| A. WRECKER | 10 NOS | JULY 18, 1978 |
| B. DOZER 80 H.P. | 2 NOS | JULY 21, 1978 |
| C. LOWBOY TRAILER | 1 NOS | JULY 25, 1978 |
| D. TANKER TRUCK | 20 NOS | JULY 28, 1978 |

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 CALCUT 00876 01 OF 02 250811Z

E. WHEELED TRACTOR 24 NOS AUGUST 2, 1978
 F. PAVER FINISHER 1 NOS AUGUST 4, 1978
 G. DUMPER (7.5 TONS) 7 NOS JULY 11, 1978
 H. TIPPING TRAILER 25 NOS JULY 13, 1978

4. FOLLOWING IS A PARTIAL LIST OF MACHINES, EQUIPMENT, AND MATERIALS TO BE PROCURED LATER BY THE CMDA THROUGH GLOBAL TENDERS:

ROAD CONSTRUCTION AND GARBAGE DISPOSAL:

| DESCRIPTION | QUANTITY |
|------------------------|----------|
| TIPPER TRUCKS (7 TONS) | 80 NOS |
| ROAD ROLLERS | 58 NOS |
| PAY LOADERS | 9 |
| BULL DOZERS (80 H.P.) | 2 NOS |
| TRACTORS | 12 NOS |
| TANKER TRUCKS | 20 NOS |

SEWERAGE AND DRAINAGE:

| | |
|----------|--------|
| TRAILERS | 12 NOS |
|----------|--------|

PULL IN POWER BUCKET MACHINES 12 NOS
POWER RODDING MACHINE 6 NOS
HIGH WATER JETTING MACHINES 4 NOS

WATER SUPPLY:

TUBE WELL PUMPS (BORE HOLE: 20,000 162 NOS
ACCESSORIES
WATER METERING EQUIPMENT, PIPE NOT YET
CABLE LOCATORS AVAILABLE.

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 CALCUT 00876 02 OF 02 250845Z
ACTION NEA-11

INFO OCT-01 EA-12 EB-08 ISO-00 /032 W
-----110604 250849Z /10

R 250508Z MAY 78
FM AMCONSUL CALCUTTA
TO USDOC WASHDC
INFO SECSTATE WASHDC 6671
AMEMBASSY SINGAPORE
AMEMBASSY NEW DELHI
AMCONSUL BOMBAY
AMCONSUL MADRAS

UNCLAS SECTION 2 OF 2 CALCUTTA 0876

5. IN ADDITION TO FOREIGN EXCHANGE COMMITMENT FOR PROCURING OF EQUIPMENT, THE WORLD BANK HAS AGREED TO REIMBURSE CMDA ITS TOTAL EXPENDITURE FOR TWO MAJOR CIVIL WORKS ESTIMATED AT APPROXIMATELY \$3 MILLION EACH FOR CONSTRUCTION OF (I) EASTERN METROPOLITAN BYPASS; AND (II) BARRACKPORE-KALYANI EXPRESSWAY. INTERESTED FOREIGN CIVIL CONTRACTORS WILL ALSO BE ELIGIBLE TO OFFER THEIR BIDS FOR THESE MAJOR ROAD CONSTRUCTION DEVELOPEMENT PROGRAMS.

6. WORLD BANK HAS ALSO OFFERED MORE THAN FOUR MILLION DOLLARS FOR TECHNICAL ASSISTANCE AND TRAINING OF CMDA STAFF. THE ALLOCATED FUNDS WILL BE UTILIZED PRIMARILY TO OBTAIN CONSULTANCY SERVICES. ALTHOUGH CMDA WILL SELECT AND APPOINT ONLY INDIAN CONSULTANTS AND NO ICB WILL BE INVITED, A FEW OFFICIALS OF THE CMDA APPEAR WILLING TO OBTAIN THE SERVICES OF FOREIGN CONSULTING FIRMS WHICH ARE PREPARED TO ACCEPT SUB-CONTRACTS FROM

THE PRIME CONTRACTORS, INDIAN CONSULTANTS. IN THE PAST, AND INDIRECT CONSULTANCY ASSIGNMENT FOR COMPUTER DESIGN TO MONITOR WATER SUPPLY WAS GIVEN BY CMDA TO A U.S. FIRM, BLACK & VEATCH INTERNATIONAL OF KANSAS CITY. THIS UNCLASSIFIED

UNCLASSIFIED

PAGE 02 CALCUT 00876 02 OF 02 250845Z

JOB WILL BE COMPLETED BY OCTOBER 1978. CMDA IS LIKELY TO APPOINT SHORTLY A SUITABLE INDIAN CONSULTANT TO DETERMINE (A) SERVICE CHARGES FOR DIFFERENT MUNICIPAL SERVICES AND FACILITIES; AND (B) FINANCIAL ANALYSIS OF RATE STRUCTURES AND COST BENEFIT RATIOS. INTERESTED U.S. CONSULTANCY FIRMS SHOULD CONTACT A FEW APPROPRIATE INDIAN CONSULTANTS INCLUDING DEVELOPMENT CONSULTANTS PVT. LTD., 24-B PARK STREET, CALCUTTA 7000016, AND SEND THEIR OFFERS TO CMDA THROUGH INDIAN ASSOCIATES.

7. ACTION REQUESTED: COMMERCE IS REQUESTED TO GIVE WIDE PUBLICITY TO CMDA'S GLOBAL PROCUREMENT PROGRAM AND ALERT APPROPRIATE US FIRMS WHICH ARE ABLE TO SUPPLY EQUIPMENT, MATERIALS AND CONSULTANCY SERVICES TO CMDA.

8. INTERESTED U.S. FIRMS SHOULD BE PROVIDED WITH THE FOLLOWING LIST OF TOP OFFICIALS OF CMDA, 3-A, AUCKLAND PLACE, CALCUTTA 7000071;
PRASANTA SUR, MINISTER FOR MUNICIPAL SERVICES, GOVERNMENT OF WEST BENGAL, AND VICE CHAIRMAN, CMDA;
S.B. ROY, CHIEF EXECUTIVE OFFICER; D.P. CHATTERJEE, DIRECTOR GENERAL, OPERATIONS; M.K. MAITRA, SECRETARY; D.P. ROY CHOWDHURY, DIRECTOR OF MATERIALS; S.K. ROY, DIRECTOR OF PLANNING; P.K. CHATTERJEE, DIRECTOR OF WATER SUPPLY AND ENVIRONMENTAL HYGIENE SECTOR; S.K. DAS GUPTA, DIRECTOR, SEWERAGE AND DRAINAGE; AND D.N. GHOSH, DIRECTOR OF TRAFFIC AND TRANSPORTATION.

9. INTERESTED AMERICAN FIRMS SHOULD ALSO BE ADVISED TO CAREFULLY SELECT COMPETENT INDIAN AGENTS AS BOTH BRITISH AND JAPANESE COMPETITORS APPEAR VERY ACTIVE UNCLASSIFIED

UNCLASSIFIED

PAGE 03 CALCUT 00876 02 OF 02 250845Z

10. U.S. FIRMS SHOULD BE ASSURED OF OUR ASSISTANCE IF INFORMATION CONCERNING BIDS OR OFFERS SUBMITTED BY AMERICAN FIRMS ARE SUPPLIED TO THIS POST.
LYDON

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 25 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978CALCUT00876
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780220-0922
Format: TEL
From: CALCUTTA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780521/aaaaarco.tel
Line Count: 224
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 76f84497-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 5
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 CALCUTTA A-17
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2577327
Secure: OPEN
Status: NATIVE
Subject: MAJOR US TRADE OPPORTUNITES FOR THE WORLD BANK- FINANCED CALCUTTA METROPOLITAN DEVELOPMENT PROGRAM
TAGS: BEXP, BTIO, IN
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/76f84497-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014